

## S U C C E S S S T O R I E S

## LEX MUNDI MEMBERS WORKING TOGETHER

One of the *many benefits shared by Lex Mundi members* is being able to rely on the network of member law firms to help deliver client-focused solutions practically anywhere on the globe.

Lex Mundi offers its independent member firms the resources needed for exchanging professional information about the local and global practice and development of law, facilitating and disseminating communications among its members and improving the members' abilities to serve the needs of their respective clients.



### Success Story of the Month

from Berg & Duffy  
Monaco

#### "Lex Mundi Member Firms Partake in a Royal Acquisition"

July 2002 - Berg and Duffy, LLP, the Monaco member firm, and Gide Loyrette Nouel (Gide), the French member firm, successfully collaborated in a transaction that involved both the Principality of Monaco and France.

Mr. Eric Cartier-Millon, from Gide's Paris office, represented a leading French Bank that made a significant loan to a French Company to acquire a Monegasque company.

Gide asked Berg and Duffy to assist with the Monegasque elements of the transaction, including the preparation of two pledge agreements to support the loan agreement, one covering the acquired business as a going business and the second covering the shares of the acquired business.

The drafting of the pledge documents required substantial teamwork that involved not only Mr. Cartier-Millon, but also numerous legal counsels in the United States and in Monaco who represented the acquired and the acquiring companies. The resulting comments had to be consistent with Monagasque Law, were to be reflected in the relevant documents and were ultimately subject to the bank's approval.

"The two Lex Mundi member firms provided their joint client with very efficient and effective service, not only because the two firms have enjoyed a long prior existing professional relationship, but also because of their common interests in the spirit and goals of Lex Mundi," states Ms. Paola Rinaldi, one of the attorneys involved from Berg & Duffy.



If you have a story that exemplifies how your firm worked with another Lex Mundi member firm, please share it with us.

#### Submit Your Firm's Success Story:

Please click [here](#) to submit your Lex Mundi success story online.

#### Read More Success Stories:

June, 2002 - Submitted by: Zepos & Yannopoulos

April, 2002 - Submitted by: Demarest e Almeida

March, 2002 Submitted by Simpson Grierson, New Zealand Member

February, 2002 - Submitted by Armstrong Teasdale, Missouri Member

If you have any questions or suggestions, please contact Ana Mena at [amena@lexmundi.org](mailto:amena@lexmundi.org).

[Home](#) | [About Lex Mundi](#) | [Member Firms](#) | [Conferences](#) | [Committees](#) | [Publications](#) | [Resources](#) | [Press Releases](#) | [Policies](#)

Copyright © 2001 Lex Mundi

Home  
About Lex Mundi  
Member Firms  
Conferences  
Committees  
Publications  
Resources  
In The News  
Policies  
What's New  
Success Stories  
Contact Us

L'ECHANGE  
Member Login



LEX MUNDI

The World's  
Leading Association of  
Independent Law Firms